



AMSC Update

www.auma.ca / www.amsc.ca



Senior Management Team

- **John McGowan**
CEO
- **Bruce Thom**
Executive Officer Legal and Policy
- **Samantha Garcia**
Executive Officer, Risk & Energy Services
- **Wendy Graden**
Executive Officer, HR Shared Services & Corporate
- **Dan Rude**
CFO



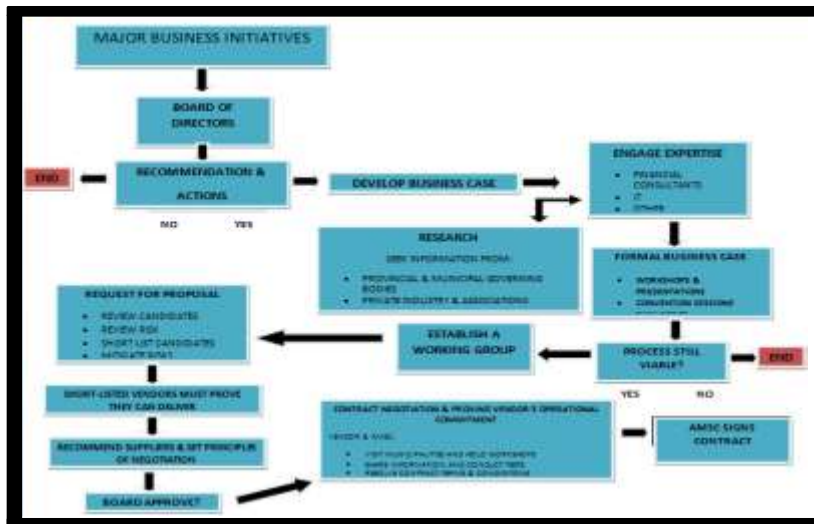
Who is AMSC



- Established in 2005 as a wholly-own subsidiary of AUMA
 - All business resides under AMSC
- Service lines created out of members business needs
 - Solutions-based
 - due diligence
- Networked organization
- Member owned, driven and governed
- Integrated – services and advocacy
- Profits allocated
 - dividend to AUMA
 - research and development



Due Diligence Process





Existing Core Services



- **General Insurance**
- **Benefits Insurance**
- **Energy Aggregation Program**
- **Risk Management**
- **Pension Services**
- **MuniFunds **New!****



Key Initiatives



Benefits and Pensions:

- **Pension improvements and Enhancements**
- **HR Initiative**

Risk and Energy:

- **E-learning**
- **Legal Templates**
- **Munifunds**





HR Initiative



- Customers prompted need to explore new HR Initiative
- Commitment to continually re-evaluate
- Opportunities may exist in HR
- Benefits and Pensions are natural complements
 - efficiencies
 - effectiveness
 - wider array of expertise



HR Initiative



- Phase one is underway and includes:
- Review and assess the current operation of Benefits and Pensions
 - Identify new opportunities for a comprehensive Human Resource offering.
 - Conduct a comprehensive review





HR Initiative



AMSC is prepared to:

- consider significant changes to current service delivery business
- make those process changes needed to ensure effective implementation and operation of support systems
- Make sure AMSC is competitive to all sizes of customers



General Insurance



- How is the Insurance Program performing overall?
 - ✓ 2007 vs. 2008 program renewal increased overall by approximately 6%, and 2008 vs. 2009 by 16%.
 - ✓ Property specifically has increased by about 18% and 20% respectively, due primarily to increased building values through adding property and updated appraisals.
 - ✓ Property appraisals for total program are over 75% completed, and ongoing the values should increase more slowly.
 - ✓ Financial markets affecting return on investments, reducing income to offset premiums.





General Insurance



What does this mean to my municipality?

- ✓ Overall program members have varying losses compared to premiums paid, which is major driver for rate setting.
- ✓ If members have lower loss ratios then they may have lower than average renewals, and vice versa for large ratios.



General Insurance



How is AMSC looking to stabilize and improve the value through the Insurance Program?

- ✓ Strategic re-evaluation of per occurrence, aggregate, traditional insurance and potential other risk transfer tools.
- ✓ Exploring reinsurance to further stabilize and assist in managing risk transfer outside of MUNIX.
- ✓ Strategically looking at MuniFunds to improve return on investment income to offset premiums.





E-Learning



- 2 risk modules now available
- 9 more risk modules being converted to online courses
- EOEP courses conversion being explored
- Assorted other course topics being explored (e.g., WHMIS, etc.)

Risk Module #	Topic	Available Online
1	Essentials of Municipal Risk Management	Yes
2	Municipal Liability For Public Works	Yes
3	Fleet Safety	Coming soon
4	Parks and Recreation	Coming soon
5	Contractual Liability	Coming soon
6	Errors and Omissions	Coming soon
7	Environmental Impairment Liability	Coming soon
8	Insurance Basics	Coming soon
9	Enterprise Risk Management	Coming soon
10	Emergency Planning & Business Continuity	Coming soon
11	Seniors Facilities	Coming soon



Casual Legal



- 14 Casual Legal Templates Available
 - 6 through immediate download
 - Stop Order (S. 645)
 - Order to Remedy Contraventions (S. 545) –
 - Order to Remedy Unightly Property (S. 546)
 - Safety Codes Order
 - Code of Conduct for Municipal Councillors
 - Code of Conduct Commissions, Boards and Other Quasi-Judicial Entities
 - 8 available after a legal consultation
 - Access Easement Agreement (short form)
 - Caveat for a Stop Order
 - Caveat for a Development Agreement
 - Caveat for an Agreement for Sale
 - Easement and Access Agreement
 - Transfer of Land and Affidavit of Transferee
 - Agreement for Sale Requiring Development and Option to Purchase
 - Restrictive Covenant
- Exploring resurrection of Bylaw Library (convert to online)





Munifunds



- The Short-term and Mid-term Bond Funds are operational and the investments have performed well since inception
- The AMSC is in the final phase of the approval process with Alberta Finance and AIMCo and the Money Market Fund will be available in September, 2009
- MuniFunds will be accepting funds in September and staff are available to assist municipalities with the registration process. Documents can be found the AMSC website



15



Thank you!



310-AUMA
www.amsc.ca

