

Presentation Outline

- Overview
- New Building
- AMSC Business Services
- Initiatives in 2009
- Business Competitiveness
- Convention Agenda - Key Events
- Appreciation
- A Look Ahead – New partnerships





2009 Overview:

- **Challenging year** – economic downturn threatened municipalities and business services
- **Met the challenges at AUMA/AMSC** by reviewing and adjusting budgets and programming to be competitive and effective
- **Encouraged Governments to increase Stimulus funding** – now with a weakened economy people are available and prices are realistic
- **Maintained focus** – solutions-based member service and advocacy leadership
- **Continued advocating solutions** to manage growth and development effectively



New Building: *Alberta Municipal Place (AMP)*

- Purchased new building late in last quarter of 2008
- Upgrading building in 2009/10
- Leasing old and new space in 2010
- Scheduled implementation of new building Energy Efficiency retrofits - *On track*
 - *Building envelope (windows, insulation)*
 - *Mechanical Upgrades*
 - *Micro-generation (wind and solar)*
 - *Co-generation (combined heat and power)*





AMSC Business Services

• Focus on Customer Service has resulted in growth in AMSC core services:

- General Insurance
- Benefits (Employees and Elected Officials)
- Retirement services (Pensions)
- Energy services (Major renewal in 2009)
- Risk Management



New initiatives in 2009:

- **MuniFunds** – *Investment Solutions for Alberta Municipalities*
 - All funds are up and running
- **E-learning** – *Web-based member education*
 - Online now - Risk Management, Elected Official Education Program (EOEP). Others programs in development .
- **Bylaw Library**– *Online resource now available*
 - A catalogue of urban municipal bylaws available on municipal websites in the Province of Alberta.





Business Competitiveness:

Human Resources (HR) Initiative – A full review of Benefits and Pensions services undertaken in 2009 for completion in March 2010

- *To review effectiveness and efficiency of existing services and options for enhancing these existing services*
- *To identify future opportunities toward a comprehensive, member-focused Human Resources offering with Benefits and Pensions as its base*



Convention Agenda - Key Events:

- **Theme:** TOGETHER.STRONGER – commitment to new working relationships
- **TODAY - KICK OFF**
- Signing Ceremony for AUMA/AAMDC Working Protocol, Awards, Education sessions, Trade Show Dessert Reception, Sponsors Networking Evening
- **TOMORROW - TRADE SHOW and GOVERNMENT DAY –**
Dialogue with Ministers **8:00 AM**, Premier's address, Special session: *Perspectives on Bill 50*, plus *A Night in Paris Gala* at the BMO Centre – see bus schedules
- **FRIDAY - FORWARD TO 2010**
- Elections, Minister of Municipal Affairs, Leaders of the Opposition, Closing Keynote Olympian Cassie Campbell





Appreciation:

Thanks to:

- *The **BOARDS*** – as our business and advocacy leaders
- *The **PRESIDENT** and the **EXECUTIVE COMMITTEE***– as Board leaders
- ***COMMITTEE MEMBERS** and **MAYORS & CAOs (Caucuses)*** – as committed contributors
- *Our **PARTNERS***– as determined advocates for finding solutions that work for municipalities
- *The **AUMA/AMSC STAFF MEMBERS*** – for their energy and dedication to real customer service

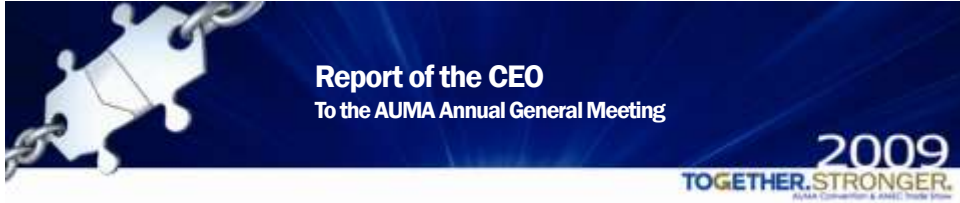


A Look Ahead:

- The Provincial Economy is under attack and will impact municipalities – we need to be diligent and flexible to ensure autonomy and viability are improved
- More than ever - now is the time for strong leaderships and partnerships – from Boards, Elected Officials and Administrations
- Today's signing of AUMA/AAMDC Working Protocol creates a more powerful, positive municipal voice
- Power comes from collaboration instead of competition; and leveraging all strengths
- AUMA has a strong base for enhanced advocacy and business services on behalf of all municipalities

TOGETHER. STRONGER. in 2010





Enjoy the Convention
See you in Edmonton Nov. 22-25, 2010

