

AMSC Update September 2011 Convention

the Future is Local



AUMA CONVENTION & AMSC TRADE SHOW Calgary TELUS Convention Centre September 28-30, 2011

Executive Management Team

John McGowan, CEO

Sue Bohaichuk, Advocacy

Brian Hamblin, Risk & Energy

Wendy Graden, HR Shared Services & Corporate

Dan Rude, Chief Financial Officer



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Major Energy Initiatives (cont'd)

- **Electric Franchise Agreement**
 - Negotiations with FortisAlberta and ATCO Electric;
 - 4 Road Shows and Online survey completed;
 - Template approval planned through AUC using Hinton as pilot.
- **Natural Gas Franchise Agreement**
 - Negotiations begun with AltaGas and ATCO Gas;
 - Leveraging learnings from Electric Template development;



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Major Energy Initiatives (cont'd)

- **Energy Demonstration Centre**
 - Plan to showcase energy retrofits installed at AMP building
 - And be knowledge clearinghouse
- **Water Initiative**
 - Online survey and business plan development underway
 - Water Loss Control Management (detailed audit)
- **LED Streetlight Pilots**
 - Pilots underway with 3 member municipalities (Okotoks, Innisfail and Stony Plain), done in partnership with ATCO Electric and AMSC



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General Insurance Coverage Lines

- Commercial General Liability
 - Umbrella Liability
 - Non-Owned Automobile Liability
 - Automobile Insurance
 - Standard Garage Automobile
 - Crime
 - Property
 - Boiler & Machinery
- Facility User Group
 - Aviation Liability
 - Directors' & Officers' Liability
 - Course of Construction
 - Errors & Omissions Liability
 - Wrap-up Liability
 - Environmental Impairment Liability
 - Special Coverages (unique items)



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General Insurance & Risk Services

Major Initiatives:

- NavRisk System
 - GI Policy Management System
 - Claims Management System
 - Dashboard Reporting
- Online Risk Management Training
- Updating MUNIX (self insurance) subscriber agreements



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Benefits Services

12,217 Employees and growing
450 Employers
\$38 M in annual premium

- Basic Life
- Extended Health
- Dental
- Short & Long Term Disability
 - Best Doctors NEW
 - Toolkit NEW

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Benefits Services

EAP
(Employee assistance program)
-5% reduction in LTD rates if participating
- Access to a Health Coach
NEW

- Critical Illness
- HR Helpline
- Group Accident VFIS
- Pet Insurance

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Benefits Services

Major Initiatives

- HR Initiative
- New system/upgrades
- New Graphical User Interface
- Disability Toolkit



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Retirement Services



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How the money works

AUMA Advocacy	
Membership fees & Services	\$1.5M
Business Dividend (45% from AMSC)	\$0.6M
Advocacy Expense	\$2.1M
Breakeven Budget	

AMSC Business	
Core Services	\$200+M
Other Business	\$3M
Operations Income	\$2M
R&D	\$0.5M
Program Stabilization	\$2M
Dividend to AUMA \$0.6M (45% of Membership Fees)	



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AUMA Communications

How We Communicate



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Thank you

310-AUMA

www.auma.ca

www.amsc.ca



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